

Inside Sales Intern (m/f/d)

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Stellenbeschreibung

Inside Sales Intern (m/f/d)

Job-ID: R-01280978

When you are part of the team at Thermo Fisher Scientific, you'll do important work, like helping customers in finding cures for cancer, protecting the environment or making sure our food is safe. Your work will have real-world impact, and you'll be supported in achieving your career goals!

Our internship program will give you a chance to get real-world business experience and build your network before graduation. We are seeking an upbeat, responsible intern to join our growing organization. In this position, you will be encouraged to learn the ins-and-outs of our daily routines and procedures. You will focus on learning how our organization runs, and will gain valuable insight that can further your interest in your chosen career field.

Customers throughout the globe rely on our extensive range of products and services—from next-generation instruments to everyday lab essentials to life-saving medicine. If you desire to be a part of an outstanding team, Thermo Fisher Scientific can provide you with the opportunity to work and support teams that enable our mission. Thermo Fisher's work is carried out by dedicated professionals who want to make a difference. We have many opportunities to offer!

Summary of Internship

Internship positions provide an opportunity for science students to get hands on experience in a sales environment.

A day in the life:

A prerequisite in this role will be ensuring daily contact with numerous customers from Research organizations, Start-Up companies or public institutions. Your engagement and level of commitment will ensure that our clients will get the right selection of products that will fit their current and future needs. Your guidance will help navigate them through our

organization and processes and receive the best support which will ensure they are on their way to reaching their goals.

Being part of inside sales introduced to many diverse parts of the function. You will have a wide portfolio of tasks to complete. Plus test your natural curiosity in providing technical advice to customers proactively, educating customers on our products and services and creating potential business leads to rolling out sales action plans to project and measure your business progress.

Anforderungsprofil & Qualifikationen

The keys to success:

- Student currently enrolled in classes leading to an accredited Bachelor's degree science or life science field
- Students requiring to complete an internship
- Strong desire and motivation to develop a career in Marketing or Sales
- Strong leadership and team building skills
- Ability to work independently and as a member of a cross-functional team
- Ability to learn, be mentored, and improve
- Outstanding customer focus
- Previous industrial experience is helpful
- Experience with Salesforce.com CRM and the Microsoft PowerBI system is preferred
- Accuracy and attention to detail is required in performing all functions of this position.
- Excellent written and oral communications skills in german and english language are required.
- To qualify, applicants must be legally authorized to work in the Germany, and should not require, now or in the future, sponsorship for employment visa status

Thermo Fisher Scientific is an EEO/Affirmative Action Employer and does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, disability or any other legally protected status.

At Thermo Fisher Scientific, each one of our 100,000 extraordinary minds has a unique story to tell. Join us and contribute to our singular mission—enabling our customers to make the world healthier, cleaner and safer.

Apply today! Inside Sales Intern (m/f/d) job in Darmstadt, Germany | Students & Internships jobs at Thermo Fisher Scientific



Agency notice!

Please note we are not interested in receiving unsolicited CVs from any personnel service providers. Should you choose to send us or upload any such candidate document they will not be acknowledged and will be deleted in line with our privacy policy.

Stellenmerkmale

Beschäftigungsart	Werkstudent:in
Beschäftigungsumfang	Teilzeit (befristet)
Home Office	Nein
Bewerbungslink	https://jobs.thermofisher.com/global/en/job/R-01280978/Inside-Sales-Intern-m-f-d

Kontaktdaten

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Beschäftigungsort/e

Stellenportal Darmstadt

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